

1. Who is dissatisfied with their job?
2. Who is unhappy with their earnings?
3. Who is concerned about the environment?
4. Who is money-oriented or money-motivated?
5. Who owns their own business?
6. Who enjoys being around high energy people?
7. Who recently quit their job?
8. Who needs extra money?
9. Your close friends?
10. Who are your Facebook friends?
11. Who has a lot of friends?
12. Your brothers and sisters?
13. Your parents?
14. Your children?
15. Your cousins, aunts and uncles?
16. Your spouse's relatives?
17. Who you went to school with?
18. Who works with you?
19. Who is retired?
20. Who works part-time?
21. Who works freelance?
22. Who belongs to your gym?
23. Who bought a new home?
24. Who answers classified ads?
25. Who runs personal ads?
26. Who gave you a business card?
27. Who works at night?
28. Who delivers pizza to your home?
29. Who shares your hobbies?
30. Who belongs to your sports club?
31. Who wants freedom?
32. Who likes team sports?
33. Who is a fund-raiser?
34. Who exercises regularly?
35. Who is your mechanic?
36. Who belongs to your club?

Warm market memory jogger

This is a list of categories which may help you to think of people you know who might be interested in becoming a customer or joining you as an IBO in your team.

ACN uses only network marketing or warm marketing techniques to acquire customers. It is imperative that you follow the rules and only acquire customers from people you know. They may be friends or family, or people referred to you by friends and family. For more information on the guidelines of network marketing and ACN's commitment to integrity, visit acnpacific.com.au and your IBO Back Office.

37. Who are social networkers?
38. Who is in the army, navy or air force?
39. Who your friends know?
40. Your dentist?
41. Your doctors?
42. Who do you travel to work with?
43. Who works for the government?
44. Who is unemployed?
45. Who attends self-improvement seminars?
46. Who reads self-help books?
47. Who reads books on success?
48. Your children's friends' parents?
49. Who was your boss?
50. Your parent's friends?
51. Who you met on holiday?
52. Who waits on you at restaurants?
53. Who cuts your hair?
54. Who does your nails?
55. Who does your taxes?
56. Who works at your bank?
57. Who is on your Christmas card list?
58. Who is in retail sales?
59. Who sells real estate?
60. Who are teachers?
61. Who is in your mother's group?
62. Who is in your book club?
63. Who knows people abroad?
64. Who has children in uni?
65. Who likes to dance?
66. Who sold you your car?
67. Who you met at a party?
68. Who likes to buy things?
69. Who you met on a plane?
70. Who does volunteer work?
71. Who are your local shop keepers?
72. Who is in network marketing?
73. Who needs a new car?
74. Who wants to go on holiday?
75. Who works too hard?
76. Who was injured at work?
77. Who lives in your neighbourhood?
78. Who is your boss?
79. Who delivers your mail?
80. Who was at your birthday party?
81. Who are your work colleagues?
82. Who delivers your paper?
83. Who is your gardener?
84. Who babysits your children?
85. Who attends your church?
86. Who you met on the street?
87. Who cleans your pool?
88. Who was at your wedding?
89. Who sells cosmetics?
90. Who built your home?
91. Who wants a promotion?
92. Who works in HR?
93. Who is health conscious?
94. Who are your tradespeople?
95. Who is wealthy?
96. Who do you play golf with?
97. Who do you do brunch with?
98. Who cleans your home?
99. Who grooms your dog?
100. Who you haven't listed yet?